Exam Preparation Guide

ISO/IEC 27701 Lead Implementer
GENERAL

The objective of the “PECB Certified ISO/IEC 27701 Lead Implementer” exam is to ensure that the candidate has the necessary competence to support an organization in establishing, implementing, managing, and maintaining a privacy information management system (PIMS).

The ISO/IEC 27701 Lead Implementer exam is intended for:

- PII controllers and PII processors
- Managers or consultants involved in and concerned with the implementation of the a privacy information management system in an organization
- Project managers, consultants, or expert advisers seeking to master the implementation of a privacy information management system
- Individuals responsible for maintaining conformity with the information security and privacy requirements in an organization
- Members of a PIMS or ISMS implementation team

The exam covers the following competency domains:

- **Domain 1**: Fundamental principles and concepts of a privacy information management system (PIMS)
- **Domain 2**: Privacy information management system (PIMS)
- **Domain 3**: Planning the PIMS implementation
- **Domain 4**: Implementing a PIMS
- **Domain 5**: Performance evaluation, monitoring, and measurement of a PIMS
- **Domain 6**: Continual improvement of a PIMS
- **Domain 7**: Preparing for a PIMS certification audit
The content of the exam is divided as follows:

**Domain 1: Fundamental principles and concepts of a privacy information management system (PIMS)**

**Main objective:** Ensure that the candidate understands and is able to interpret ISO/IEC 27701 principles and concepts

<table>
<thead>
<tr>
<th>Competencies</th>
<th>Knowledge statements</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Ability to understand and explain ISO operations and the development of ISO/IEC 27701 standard</td>
<td>1. Knowledge of the main standards related to information security and privacy</td>
</tr>
<tr>
<td>2. Ability to identify, analyze, and evaluate ISO/IEC 27701 requirements</td>
<td>2. Knowledge of the main concepts and terminology described in ISO/IEC 27701</td>
</tr>
<tr>
<td>3. Ability to explain and illustrate the main concepts of privacy information management system</td>
<td>3. Knowledge of the laws, regulations, international and industry standards, contracts, market practices, internal policies, etc. an organization must comply with</td>
</tr>
<tr>
<td>4. Ability to identify information security and privacy-related standards</td>
<td>4. Knowledge of the main differences between PIMS and ISMS</td>
</tr>
<tr>
<td>5. Ability to outline the relationship between PIMS and ISMS</td>
<td>5. Knowledge of the mapping between ISO/IEC 27701 requirements and GDPR</td>
</tr>
<tr>
<td>6. Ability to list applicable privacy-related controls for PII controllers and PII processors</td>
<td>6. Knowledge of the concept of risk and its application in the privacy information management system</td>
</tr>
<tr>
<td>7. Ability to map the ISO/IEC 27701 requirements to GDPR</td>
<td>7. Knowledge of other information security and privacy-related standards</td>
</tr>
<tr>
<td>8. Ability to understand the privacy principles</td>
<td>8. Knowledge of the information security and privacy hazards, threats, potential incidents and their impact</td>
</tr>
<tr>
<td>9. Ability to identify and interpret PIMS risks and their impacts</td>
<td>9. Knowledge of the application of the information security and privacy objectives and how to achieve specific results</td>
</tr>
<tr>
<td>10. Ability to understand and set information security and privacy objectives</td>
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</tbody>
</table>
**Domain 2: Privacy information management system (PIMS)**

**Main objective:** Ensure that the candidate understands, is able to interpret, and provide guidance on how to implement and manage a privacy information management system requirements based on the best practices of ISO/IEC 27701

<table>
<thead>
<tr>
<th>Competencies</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Ability to identify, understand, classify, and explain the requirements of ISO/IEC 27701</td>
<td>1. Knowledge of ISO/IEC 27701 requirements and controls</td>
</tr>
<tr>
<td>2. Ability to distinguish and illustrate the information security and privacy requirements and best practices by using concrete examples</td>
<td>2. Knowledge of the best practices in information security and privacy management</td>
</tr>
<tr>
<td>3. Ability to find different solutions to the information security and privacy management issues, identify and analyze the strengths and weaknesses of each proposed solution</td>
<td>3. Knowledge of the best information security and privacy management strategies and techniques used to identify and analyze solutions to information security and privacy management issues</td>
</tr>
<tr>
<td>4. Ability to work toward the best information security and privacy management solutions in order to address the management objectives set by the organization</td>
<td>4. Knowledge of the establishment, implementation, and maintenance of information security and privacy management procedures</td>
</tr>
<tr>
<td>5. Ability to analyze, evaluate, and validate action plans to implement a specific control or process</td>
<td>5. Knowledge of the implementation and management of action plans to support the PIMS</td>
</tr>
</tbody>
</table>
# Domain 3: Planning the PIMS implementation

**Main objective:** Ensure that the candidate is able to plan the implementation of the PIMS based on ISO/IEC 27701

## Competencies

1. Ability to manage the implementation of PIMS by following the best practices
2. Ability to collect, analyze, and interpret the information required to plan PIMS implementation
3. Ability to analyze and consider the role of a PII controller and PII processor in an organization
4. Ability to identify the resources required for the PIMS implementation
5. Ability to draft, and review PIMS project plan
6. Ability to define and justify PIMS scope adapted to the organization’s specific information security and privacy objectives
7. Ability to develop and establish PIMS policy
8. Ability to perform the different steps of the privacy risk assessment and the privacy impact assessment processes

## Knowledge statements

1. Knowledge of the main project management concepts, terminology, processes, and best practices
2. Knowledge of the principal approaches and methodology used to implement PIMS
3. Knowledge of an organization’s role as a PII controller, PII processor, or both
4. Knowledge of the resources required for PIMS implementation
5. Knowledge of PIMS project plan and PIMS project team
6. Knowledge of the characteristics of PIMS scope in terms of organizational, technological, and physical boundaries
7. Knowledge of the best practices and techniques used to draft and establish information security and privacy policies and procedures
8. Knowledge of the different approaches and methodologies used to perform the privacy risk assessment and the privacy impact assessment processes
# Domain 4: Implementing a PIMS

**Main objective:** Ensure that the candidate is able to implement the processes of a PIMS required for an ISO/IEC 27701 certification

## Competencies

1. Ability to manage, estimate, and monitor the required resources for the PIMS implementation
2. Ability to identify, analyze, and evaluate privacy risks and opportunities
3. Ability to manage capacity building processes for the successful implementation of PIMS
4. Ability to define the documentation and record management processes needed to support the implementation and operations of PIMS
5. Ability to define and design processes and properly document them
6. Ability to define and implement appropriate information security and privacy training and awareness programs, and communication plans
7. Ability to establish PIMS communication plan to assist in the understanding of an organization’s information security and privacy issues, policies, performance, and providing inputs or suggestions for improving the performance of the PIMS

## Knowledge statements

1. Knowledge of resource management in PIMS implementation processes
2. Knowledge of the process of identifying, analyzing, and evaluating privacy risks and opportunities
3. Knowledge of the required capacities for the successful implementation of PIMS
4. Knowledge of the roles and responsibilities of key interested parties during and after the implementation and operation of PIMS
5. Knowledge of the main organizational structures applicable for an organization to manage PIMS
6. Knowledge of the best practices on documented information life cycle management
7. Knowledge of the characteristics and the differences between the different documented information related to PIMS policy, procedure, guideline, standard, baseline, worksheet, etc.
8. Knowledge of the characteristics and the best practices of implementing information security and privacy training and awareness programs and communication plans
9. Knowledge of the communication objectives, activities, and interested parties to enhance their support and confidence
Domain 5: Performance evaluation, monitoring, and measurement of a PIMS

**Main objective:** Ensure that the candidate is able to evaluate, monitor, and measure the performance of a PIMS

<table>
<thead>
<tr>
<th>Competencies</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Ability to monitor and evaluate the effectiveness of PIMS</td>
<td>1. Knowledge of the best practices and techniques used to monitor and evaluate the effectiveness of PIMS</td>
</tr>
<tr>
<td>2. Ability to verify to what extent the identified PIMS objectives have been met</td>
<td>2. Knowledge of the concepts related to measurement and evaluation</td>
</tr>
<tr>
<td>3. Ability to define and implement PIMS internal audit program</td>
<td>3. Knowledge of the main concepts and components related to the implementation and operation of PIMS internal audit program</td>
</tr>
<tr>
<td>4. Ability to perform regular and methodical reviews to ensure the suitability, adequacy, effectiveness, and efficiency of PIMS based on the organization’s policies and objectives</td>
<td>4. Knowledge of the difference between a major and a minor nonconformity</td>
</tr>
<tr>
<td>5. Ability to define and perform a management review process</td>
<td>5. Knowledge of the best practices used to perform management reviews</td>
</tr>
</tbody>
</table>
## Domain 6: Continual improvement of a PIMS

**Main objective:** Ensure that the candidate is able to provide guidance on the continual improvement of a PIMS

<table>
<thead>
<tr>
<th>Competencies</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Ability to track and take action on nonconformities</td>
<td>1. Knowledge of the main processes, tools, and techniques used to identify the root causes of nonconformities</td>
</tr>
<tr>
<td>2. Ability to identify and analyze the root causes of nonconformities, and propose action plans to treat them</td>
<td>2. Knowledge of the treatment of nonconformities process</td>
</tr>
<tr>
<td>3. Ability to counsel an organization on how to continually improve the effectiveness and efficiency of PIMS</td>
<td>3. Knowledge of the main processes, tools, and techniques used to develop corrective and preventive action plans</td>
</tr>
<tr>
<td>4. Ability to implement continual improvement processes in an organization</td>
<td>4. Knowledge of the main concepts related to continual improvement</td>
</tr>
<tr>
<td>5. Ability to determine the appropriate improvement tools to support the continual improvement processes of an organization</td>
<td>5. Knowledge of the processes related to the continual monitoring of change factors</td>
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<td></td>
<td>6. Knowledge of the maintenance and improvement of PIMS</td>
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</tbody>
</table>
## Domain 7: Preparing for a PIMS certification audit

**Main objective:** Ensure that the ISO/IEC 27701 Lead Implementer candidate is able to prepare an organization for the certification against ISO/IEC 27701

<table>
<thead>
<tr>
<th>Competencies</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1. Ability to understand the main steps, processes, and activities related to ISO/IEC 27701 certification audit</td>
<td>1. Knowledge of the types of audit and their differences</td>
</tr>
<tr>
<td>2. Ability to counsel an organization to identify and select a certification body that meets their expectations</td>
<td>2. Knowledge of the differences between Stage 1 and Stage 2 audits</td>
</tr>
<tr>
<td>3. Ability to determine whether an organization is ready and prepared for ISO/IEC 27701 certification audit</td>
<td>3. Knowledge of the Stage 1 audit requirements, steps, and activities</td>
</tr>
<tr>
<td>4. Ability to train and prepare an organization’s personnel for ISO/IEC 27701 certification audit</td>
<td>4. Knowledge of the Stage 2 audit requirements, steps, and activities</td>
</tr>
<tr>
<td>5. Ability to argue and challenge the audit findings and conclusions with external auditors</td>
<td>5. Knowledge of the audit follow-up requirements, steps, and activities</td>
</tr>
<tr>
<td></td>
<td>6. Knowledge of the surveillance audits and recertification audit requirements, steps, and activities</td>
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<tr>
<td></td>
<td>7. Knowledge of the requirements, guidelines, and best practices for developing action plans following ISO/IEC 27701 certification audit</td>
</tr>
</tbody>
</table>
Based on the above-mentioned domains and their relevance, 12 questions are included in the exam, as summarized in the table below:

<table>
<thead>
<tr>
<th>Competency domains</th>
<th>Level of understanding (Cognitive/Taxonomy) required</th>
<th>Points per question</th>
<th>Questions that measure comprehension, application, and analysis</th>
<th>Questions that measure synthesis and evaluation</th>
<th>Number of questions per competency domain</th>
<th>% of the exam devoted to each competency domain</th>
<th>Number of points per competency domain</th>
<th>% of points per competency domain</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fundamental principles and concepts of a privacy information management system (PIMS)</td>
<td></td>
<td>5</td>
<td>X</td>
<td>1</td>
<td>8.33</td>
<td>5</td>
<td>6.67</td>
<td></td>
</tr>
<tr>
<td>Privacy information management system (PIMS)</td>
<td></td>
<td>5</td>
<td>X</td>
<td>1</td>
<td>8.33</td>
<td>5</td>
<td>6.67</td>
<td></td>
</tr>
<tr>
<td>Planning the PIMS implementation</td>
<td></td>
<td>5</td>
<td>X</td>
<td>2</td>
<td>16.68</td>
<td>15</td>
<td>20</td>
<td></td>
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<tr>
<td></td>
<td>10</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Implementing a PIMS</td>
<td></td>
<td>5</td>
<td>X</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Performance evaluation, monitoring, and measurement of a PIMS</td>
<td></td>
<td>5</td>
<td>X</td>
<td>1</td>
<td>8.33</td>
<td>5</td>
<td>6.67</td>
<td></td>
</tr>
<tr>
<td>Continual improvement of a PIMS</td>
<td></td>
<td>5</td>
<td>X</td>
<td>1</td>
<td>8.33</td>
<td>5</td>
<td>6.67</td>
<td></td>
</tr>
<tr>
<td>Preparing for a PIMS certification audit</td>
<td></td>
<td>5</td>
<td>X</td>
<td>1</td>
<td>8.33</td>
<td>5</td>
<td>6.67</td>
<td></td>
</tr>
<tr>
<td>Total points</td>
<td></td>
<td>75</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Number of questions per level of understanding</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>6</td>
</tr>
<tr>
<td>% of the exam devoted to each level of understanding (cognitive/taxonomy)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>50</td>
</tr>
</tbody>
</table>

The exam passing score is 70%.

After successfully passing the exam, candidates will be able to apply for the “PECB Certified ISO/IEC 27701 Lead Implementer” credential depending on their level of experience.
Taking the Exam

General Information on the Exam
Candidates are required to arrive/be present at least 30 minutes before the exam starts. Candidates who arrive late will not be given additional time to compensate for the late arrival and may not be allowed to sit for the exam.

Candidates are required to bring a valid identity card (a national ID card, driver’s license, or passport) and show it to the invigilator.

If requested on the day of the exam (paper-based exams), additional time can be provided to candidates taking the exam in a non-native language, as follows:

- 10 additional minutes for Foundation exams
- 20 additional minutes for Manager exams
- 30 additional minutes for Lead exams

PECB Exam Format and Type

1. Paper-based: Exams are provided on paper, where candidates are not allowed to use anything but the exam paper and a pen. The use of electronic devices, such as laptops, tablets, or phones, is not allowed. The exam session is supervised by a PECB approved Invigilator at the location where the Reseller has organized the training course.

2. Online: Exams are provided electronically via the PECB Exams application. The use of electronic devices, such as tablets and cell phones, is not allowed. The exam session is supervised remotely by a PECB Invigilator via the PECB Exams application and an external/integrated camera.

For more detailed information about the online format, please refer to the PECB Online Exam Guide.

PECB exams are available in two types:
1. Essay-type question exam
2. Multiple-choice question exam
This exam comprises essay-type questions. They are used to determine and evaluate whether a candidate can clearly answer questions related to the defined competency domains. Additionally, problem-solving techniques and arguments that are supported with reasoning and evidence will also be evaluated.

The exam is open book and is not intended to measure memorizing or recalling information. It aims to evaluate candidates’ comprehension, analytical skills, and applied knowledge. Therefore, candidates are required to provide logical and convincing answers and explanations in order to demonstrate that they have understood the content and the main concepts of the competency domains.

Since the exam is “open book,” candidates are authorized to use the following reference materials:

- A hard copy of ISO/IEC 27701 standard
- Training course materials (accessed through PECB Exams app and/or printed)
- Any personal notes made by the candidate during the training course (accessed through PECB Exams app and/or printed)
- A hard copy dictionary

Any attempts to copy, collude, or otherwise cheat during the exam session will automatically lead to failure of the exam.

PECB exams are available in English and other languages. For the availability of the exam in a particular language, please contact examination@pecb.com.

**Note:** PECB will progressively transition to multiple-choice exams. They will also be open book and comprise scenario-based questions that will allow PECB to evaluate candidates’ knowledge, abilities, and skills to use information in new situations (apply), draw connections among ideas (analyze), and justify a stand or decision (evaluate). All PECB multiple-choice exams have one question and three alternatives, of which only one is correct.

For specific information about exam types, languages available, and other details, visit the [List of PECB Exams](#).
Receiving the Exam Results

Exam results will be communicated via email. The only possible results are pass and fail; no specific grade will be included.

- The time span for the communication starts from the exam date and lasts three to eight weeks for essay type exams and two to four weeks for multiple-choice paper-based exams

- For online multiple-choice exams, candidates receive their results instantly

Candidates who successfully complete the exam will be able to apply for one of the credentials of the respective certification scheme.

For candidates who fail the exam, a list of the domains where they have performed poorly will be added to the email to help them prepare better for a retake.

Candidates that disagree with the results may request for a re-evaluation by writing to results@pecb.com within 30 working days of receiving the results. Re-evaluation requests received after 30 days will not be processed. If candidates do not agree with the results of the reevaluation, they have 30 working days from the date when they received the reevaluated exam results to file a complaint through the PECB Ticketing System. Complaints received after 30 days will not be processed.
Exam Retake Policy

There is no limit on the number of times that a candidate may retake an exam. However, there are certain limitations in terms of the allowed time frames between exam retakes.

- If a candidate does not pass the exam on the 1st attempt, they must wait 15 days from the initial date of the exam for the next attempt (1st retake). Retake fees apply.
  
  *Note: Candidates who have completed the training course but failed the exam are eligible to retake the exam once for free within a 12-month period from the initial date of the exam.*

- If a candidate does not pass the exam on the 2nd attempt, they must wait three months after the initial date of the exam for the next attempt (2nd retake). Retake fees apply.
  
  *Note: For candidates that fail the exam in the 2nd retake, PECB recommends them to attend a training course in order to be better prepared for the exam.*

- If a candidate does not pass the exam on the 3rd attempt, they must wait six months after the initial date of the exam for the next attempt (3rd retake). Retake fees apply.

- After the 4th attempt, the waiting period for further retake exams is 12 months from the date of the last attempt. Retake fees apply.

To arrange exam retakes (date, time, place, costs), candidates need to contact the PECB Reseller/Distributor who has initially organized the session.

Reschedule the Exam

For any changes with regard to the exam date, time, location, or other details, please contact examination@pecb.com.

Closing a Case

If candidates do not apply for certification within three years, their case will be closed. Even though the certification period expires, candidates have the right to reopen their case. However, PECB will no longer be responsible for any changes regarding the conditions, standards, policies, and candidate handbook that were applicable before the case was closed. A candidate requesting their case to reopen must do so in writing and pay the required fee.
Exam Security

A significant component of a successful and respected professional certification credential is maintaining the security and confidentiality of the exam. PECB relies upon the ethical behavior of certificate holders and applicants to maintain the security and confidentiality of PECB exams. Any disclosure of information about the content of PECB exams indicates violation of PECB’s Code of Ethics. PECB will take action against individuals who violate PECB Policies and the Code of Ethics. These actions include permanently barring individuals from pursuing PECB credentials and revoking the awarded credentials. PECB will also pursue legal action against individuals or organizations who infringe upon its copyrights, proprietary rights, and intellectual property.
Sample Exam Questions

Question 1:
For each of the following clauses of ISO/IEC 27701, provide at least two types of evidence that would provide reasonable assurance that the control measures have been successfully implemented.

1. Clause 6.2.1.1 Policies for information security
2. Clause 6.3.2.1 Mobile device policy

Example: Clause 6.5.3.2 Disposal of media
- Use of shredding, overwriting, degaussing, and destruction
- Perform risk assessment to determine the disposal method (physically destroyed, repair, or discarded)

Possible answer:
1. Clause 6.2.1.1 Policies for information security
   - Documented information regarding the review of the privacy policies to validate the content
   - Verification that applicable legislations and regulations have been considered during the development and maintenance of information security and privacy policies
2. Clause 6.3.2.1 Mobile device policy
   - Documented information regarding the review of the mobile device policy and its requirements for the physical protection and restriction of software installation
   - Checking if the PII stored in mobile devices is de-identified
Question 2:
In ISO/IEC 27701, clause 7.2.3 Determine when and how consent is to be obtained, states that: “The organization should determine and document a process by which it can demonstrate if, when and how consent for the processing of PII was obtained from PII principals.” As such, provide at least five actions that would ensure conformity to this clause.

Possible answer:

In order to comply with the requirements of ISO/IEC 27701, clause 7.2.3, organizations should:

- Document the requirements for obtaining consent and provide details on how these requirements have been met
- Obtain consent when installing apps on other individuals’ devices, for online tracking methods, website cookies, marketing calls or messages, etc.
- Include information on what the organization will do with the collected PII in the consent