



# PECB Certified Business & Supplier Relationship Management Foundation

Become acquainted with the best practices of Business and supplier relationship management process

## Why should you attend?

The Business & Supplier Relationship Management Foundation training enables you to learn the appropriate mechanisms for the management of the service provider and customer relationship. During this training course you will be able to distinguish the different components of Business and Supplier Relationship Management involving the service level management, service provider agreements, supplier management, customer satisfaction and change management process.

After completing this course, you can take the exam and apply for a “PECB Certified Business and Supplier Relationship Management Foundation” credential. A PECB Foundation Certificate demonstrates that you have understood the fundamental elements, methodologies and approaches needed for the implementation of a business and supplier relationship management process framework.

<b>Who should attend?</b>	<b>Learning objectives</b>
<ul style="list-style-type: none"> <li>➤ Individuals involved in service provider and customer relations.</li> <li>➤ Individuals seeking to gain knowledge regarding the correlation between the businesses and suppliers.</li> <li>➤ Purchasing Managers/Officers in an organization.</li> </ul>	<ul style="list-style-type: none"> <li>➤ Understand the fundamental components of business relationship and supplier management and its principal process</li> <li>➤ Understand the goal, content and correlation between business relationship and supplier management regulatory frameworks</li> <li>➤ Understand the concepts, approaches, standards, methods and techniques for the implementation and effective management of Business &amp; Supplier Relationship Management framework</li> </ul>
<b>Course Agenda</b> <span style="float: right;">DURATION: 2 DAYS</span>	<b>Prerequisites</b>
<ul style="list-style-type: none"> <li>➤ Day 1: Introduction to business relationship and supplier management concepts</li> <li>➤ Day 2: Business and supplier relationship management process and certification exam</li> </ul>	<ul style="list-style-type: none"> <li>➤ None</li> </ul>
<b>Examination</b> <span style="float: right;">DURATION: 1 HOUR</span>	<b>Certification</b>
<p>The “Certified Business and Supplier Relationship Management Foundation” exam fully meets the requirements of the PECB Examination and Certification Programme (ECP). The exam covers the following competency domains</p> <ul style="list-style-type: none"> <li>➤ Domain 1: Fundamental principles of business relationship and supplier management process</li> <li>➤ Domain 2: Business relationship supplier management process</li> </ul> <p>For more information about exam details, please visit <a href="#">Examination Rules and Policies</a>.</p>	<p>Upon the successful completion of the exam, you can apply for the credential shown on the table below. For more information about Business &amp; Supplier Relationship Management certifications and the PECB certification process, please refer to the <a href="#">Certification Rules and Policies</a>.</p>

## General Information

- Certification fees are included on the exam price
- Training material containing over 200 pages of information and practical examples will be distributed
- A participation certificate of 14 CPD (Continuing Professional Development) credits will be issued
- In case of exam failure, you can retake the exam within 12 months for free